

Financial Analysis of Chinese Listed Pesticide Enterprises in Full 2023

The Ninth Edition

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Kcomber Inc.

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1. Introduction

In 2023, China's pesticide industry grappled with multiple challenges such as a global slump in demand for

pesticides, sharp price volatility for pesticide TC and escalating competition both at home and abroad.

Under these market pressures, Chinese listed pesticide companies suffered performance slides as a

whole, with a few players managing to bolster their results by focusing on specialised sectors and

broadening their market reach.

In this report, CCM provides the financial details of the 28 selected pesticide companies, and probes into

the reasons of their operating results. Meanwhile, corresponding rankings based on different financial

metrics were given, and specific figures and changes were offered for better understanding of their

performance in 2023.

In this report, CCM will analyse 28 major listed pesticide companies in China in 2023 from the following

aspects:

√ Total revenue

√ Net profit

√ Total assets

√ Net assets

√ Net cash flow

√ R&D expenses If you want more information, please feel free to contact us.

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Data & Business Intelligence

2. Approach for this report

This report is about financial analysis of the XX listed pesticide enterprises in China. It is drafted by diverse

methods as follows:

- Desk research

The sources of desk research are various, including published magazines, journals, government statistics,

industrial statistics, customs statistics, association seminars as well as information from the Internet. A lot

of work has gone into the compilation and analysis of the obtained information. When necessary, checks

have been made with Chinese agrochemical players.

- Internet

CCM contacted with players in the domestic agrochemical industry through BXB websites and software as

well as obtained registration information on the internet.

- Data processing and presentation

The data collected and compiled are sourced from:

√China Crop Protection Industry Association

√CCM's database

√Published articles in periodicals, magazines, journals and third-party databases

√Statistics from governments and international institutes

√Telephone interviews with domestic producers, joint ventures, service suppliers and governments

√Third-party data providers

√Comments from industrial experts

√Professional databases from other sources

√Information from the internet

The data from various sources have been combined and cross-checked to make this report as precise and

scientific as possible. Throughout the process, a series of internal discussions were held in order to analyse

the data and draw the conclusions.

- Unit

USD: US dollar, currency unit in the US

RMB: currency unit in China, also named Renminbi

Tonne: ton, equals to metric ton in this report

/t: per tonne

t/a: tonne per year, tonne/annum

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The USD/CNY exchange rates are all averaged the exchange rates of People's Bank of China. Thereinto,

- XXXX: USDX.XX=RMBX.XXXX for data of the year;
- XXXX: USDX.XX=RMBX.XXXX for data of the year;

Table X USD/CNY exchange rate, Jan. XXXX–Dec. XXXX

Source: The People's Bank of China



3. Executive summary

As of May XXXX, figures released in the annual reports for XXXX of the XX selected major listed pesticide companies in China were studied in this issue to learn the operating situation of China's pesticide industry in XXXX. The annual reports from XX listed pesticide companies for XXXX revealed a total revenue decline of XX.XX% (YoY based on RMB); each of the top five enterprises achieved revenue over USDX.XX billion. For XXXX, the XX selected listed pesticide companies reported a combined total of net profit attributable to equity holders dropping XX.XX% YoY. Among them, two companies received YoY increases in both revenue and net profit; three companies realised either revenue or profit growth.

In XXXX, the XX selected pesticide companies deployed XX.XX% less expense to R&D investments compared with XXXX in general. As of the end of XXXX, the total assets of the selected listed pesticide companies represented an increase of X.XX% from that in the end of XXXX, while the net assets attributable to equity holders of the listed company in total registered a X.XX% growth compared with the XXXX year-end result.

4. What is in the report?

Note: Key data/information in this sample page is hidden, while in the report it is not.

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1.4 Ranking by total assets

As of the end of XXXX, the total assets of the XX selected listed pesticide companies amounted to USDXX.XX billion, representing a slight increase of X.XX% compared with that in XXXX. XX.XX% (=XX) Of them witnessed positive changes, while eight companies marked negative growths, with two experiencing a decrease of over X% from the end of XXXX, i. e. Jiangsu Huifeng Bio Agriculture Co., Ltd. and Lianhe Chemical Technology Co., Ltd., down by XX.XX% and X.XX%, separately.

In contrast, both Shandong Weifang Rainbow Chemical Co., Ltd. and Jiangsu Lanfeng Biochemical Co., Ltd. enjoyed increases of over XX% in total assets, namely XX.XX% and XXX.XX%, respectively.

Table 1.4-1 Major listed pesticide companies in China by total assets as of 31 December, 2023

NO.	Destinide Company	XXXXX assets,	million USD	Change	
NO.	Pesticide Company	as of 31 Dec., 2023	as of 31 Dec., 2022	in USD	in RMB
Х	xxxxx	xxxxxxxx	xxxxxxx	XXXXXX	xxxxxx
х	xxxxx xxxxxx	xxxxxxx	xxxxxxx	XXXXX	xxxxx
х	xxxxxx xxxxx	xxxxxxx	xxxxxxx	xxxxxx	xxxxx
х	xxxxxxx xxxx	xxxxxxxx	xxxxxxx	XXXXX	xxxxxx
х	xxxxxx xxxxxxx	xxxxxxxx	xxxxxxx	XXXXX	xxxxx
х	xxxxx xxxxxxxx	xxxxxxx	xxxxxxx	XXXXX	xxxxxx
х	xxxxxx xxxxxx	xxxxxxx	xxxxxxx	XXXXXX	xxxxxx
Х	xxxx xxxxxxxx	xxxxxxx	xxxxxxx	XXXXX	xxxxxx
х	xxxxxxxxx	xxxxxxx	xxxxxxx	xxxxxx	xxxxxx
xx	xxxxxxxx	xxxxxxx	xxxxxxx	XXXXXX	xxxxx
XX	xxxxxxx xxxxxxx	xxxxxxx	xxxxxxxx	xxxxx	xxxxxx

	xxxxx	xxxxxxxxx	xxxxxxxx	xxxxxx	xxxx
XX	XXXXXXX XXXXXXXX	xxxxxx	xxxxxx	xxxxxx	XXXXX
XX	xxxxxxx xxxxx	xxxxxx	xxxxxx	xxxxxx	XXXX
XX	XXXXXXX XXXXXXX	xxxxxx	xxxxxx	xxxxxx	XXXXXX
XX	xxxxxxx xxxxx	xxxxxx	xxxxxx	xxxxxx	XXXXX
XX	xxxxxx xxxxxx	xxxxxx	xxxxxx	xxxxxx	XXXXXX
XX	xxxxxxxx xxxxx	xxxxxx	xxxxxx	xxxxx	xxxx
XX	xxxxxxx	xxxxxx	xxxxxx	xxxxxx	xxxxx
XX	xxx xxxx	xxxxxx	xxxxxx	xxxxx	XXXX
XX	xxxxx xxxxx	xxxxxx	xxxxxx	xxxxx	XXXXX
XX	xxxxxx xxxx	xxxxxx	xxxxxx	xxxxx	xxxx
XX	xxxxxxxx xxxxxx	xxxxxx	xxxxxx	xxxxxx	xxxxx
XX	xxxxx xxxxx	xxxxxx	xxxxxx	xxxxx	xxxxx
XX	xxxxxx xxxxxxxx	xxxxxx	xxxxxx	xxxxxx	xxxx
XX	xxxxx xxxxx	xxxxxx	xxxxxxx	xxxxxx	xxxxx
xx	xxxxxxxxx xxxxxxxxxxx	xxxxxx	xxxxxx	xxxxxx	XXXX
XX	xxxxxx xxxxxxxx	xxxxxxx	xxxxxxx	xxxxx	XXXX
XX	XXXXXXX XXX	xxxxxxx	XXXXXXXX	xxxxxx	XXXXX

Source: Financial reports of the related companies & CCM

1.5 Ranking by net assets attributable to equity holders of the listed company

According to the annual reports of the XX selected listed pesticide companies, as of XX Dec., XXXX, the net assets attributable to equity holders of the listed company was USDXX.XX billion in total, up by X.XX% compared with the XXXX year-end result. The top three pesticide businesses ranked in net assets as of the end of XXXX were ADAMA Ltd., Hubei Xingfa Chemicals Group Co., Ltd. and Sichuan Hebang Biotechnology Co., Ltd.

Thereinto, ADAMA Ltd. achieved USDX.XX billion in net assets, representing a X.XX% decrease from that

at the end of XXXX. Regarding growth rate, Hunan Haili Chemical Industry Co., Ltd. ranked first with an increase of XX.XX% to USDXXX.XX million from USDXXX.XX million as of XX Dec., XXXX.

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1.6 Ranking by net cash flow from operating activities

In XXXX, XX selected pesticide enterprises held USDX.XX billion of net cash flow from operating activities in total, down XX% YoY.

ADAMA Ltd. gained USDXXX.XX million of net cash flow collectively in XXXX, topping the list and followed by Jiangsu Yangnong Chemical Co., Ltd., Hubei Xingfa Chemicals Group Co., Ltd. and Lianhe Chemical Technology Co., Ltd., with an amount above USDXXX million. X Out of the listed enterprises marked double-digit or above growths compared with XXXX. Notably, Shandong Sino-Agri United Biotechnology Co., Ltd. received a positive growth from losses, with a substantial YoY increase of XXX.XX%.

Table 1.6-1 Major listed pesticide companies in China by net cash flow as of 31 December, 2023

		Net cash flow from operating, million USD		YoY change	
NO.	. Pesticide Company	2023	2022	in USD	in RMB
Х	xxxxx	xxxxxx	xxxxxx	xxxxxx	XXXXXXX
Х	xxxxxx xxxxxxx	xxxxxx	xxxxxx	xxxxx	XXXXXX
Х	xxxxx xxxxxx	xxxxxx	xxxxxxx	xxxxxx	XXXXXXX
Х	xxxxxxxxx	xxxxxx	xxxxx	xxxxxx	XXXXXX
Х	xxxxx xxxxx	xxxxxx	xxxxxx	xxxxxx	XXXXXX
Х	xxxx xxxxxxxx	xxxxxx	xxxxxx	xxxxxx	XXXXXXX
Х	xxxxxx xxxxxxxx	xxxxxx	xxxxxx	xxxxxx	XXXXXXX
Х	xxxxx xxxxxxxx	xxxxxx	xxxxxx	xxxxxx	XXXXXXX
Х	xxxxxxx xxxxxxx	xxxxx	xxxxx	xxxxxx	XXXXXXX
XX	xxxxxx xxx xxx	xxxxx	xxxxxx	xxxxxx	XXXXXXX
XX	xxxxx xxxxx	xxxxx	xxxxx	xxxxxx	XXXXXXX
xx	xxxxx xxxxx	xxxxx	xxxxx	xxxxxx	XXXXXX

	xxxx	xxxxxxxx	xxxxxxxx	xxxxxx	XXXXXXX
XX	xxxxxx xxxxxxx	xxxxxx	xxxxxx	xxxxxxx	xxxxxxx
XX	XXXXXXXXX XXXXXXX	xxxxxxx	xxxxxx	XXXXXXX	XXXXXXX
xx	xxxxxx xxxxxx	xxxxxx	xxxxx	XXXXXXX	XXXXXXX
xx	xxxxxx xxxxxxxx	xxxxxx	xxxxxx	XXXXXXX	XXXXXXX
XX	xxx xxxx	xxxxx	xxxxx	xxxxxxx	xxxxxx
XX	xxxxxx xxxxxx	xxxxx	xxxxx	xxxxxx	XXXXX
XX	xxxxxxx xxxxx	xxxxx	xxxxx	xxxxxxx	XXXXXXX
XX	xxxxxxxx	xxxx	xxxxxx	xxxxxxx	XXXXXX
XX	xxxxxxx xxxxx	xxxx	xxxxx	xxxxxxx	XXXXXX
xx	xxxxxx xxxxx	xxxxx	xxxxxx	xxxxxx	XXXXXX
xx	xxxxxxxx xxxxxx	xxxxx	xxxxx	xxxxxxx	XXXXXX
xx	xxxxxx xxxx	xxxxx	xxxxx	xxxxxxx	XXXXXX
XX	xxxxxxx xxxx	xxxxx	xxxxxx	XXXXXXX	XXXXXX
xx	XXXXXXXXX	xxxxx	xxxxx	xxxxxx	xxxxx
XX	xxxxxx xxxxxxx	xxxxx	xxxxx	xxxxxx	XXXXXX
XX	xxxxxxx	xxxxx	xxxxx	xxxxxx	XXXXXX

Source: Financial reports of the related companies & CCM

1.7 Ranking by R&D expense

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Table 1.7-1 Major listed pesticide companies in China by R&D expense, 2023 & 2022

NO	Posticido Company	R&Dexpenses, million USD		YoY change	
NO.	NO. Pesticide Company	2023	2022	in USD	in RMB
Х	xxxxx xxxxxx	xxxxx	xxxxxx	xxxxxx	xxxxxx



Х	xxxxxxx xxxxx	xxxxx	xxxxxx	xxxxxxx	xxxxxx
Х	xxxxx	xxxxx	xxxxx	xxxxxxx	xxxxxx
Х	xxxxxx xxxxxxx	xxxxx	xxxxx	xxxxxx	xxxxxxx
Х	xxxxxxxxx	xxxxx	xxxxx	xxxxxx	xxxxxx
Х	xxxx xxxxxxxx	xxxxx	xxxxx	xxxxxxx	xxxxxx
Х	xxxxxx xxxxxx	xxxxx	xxxxx	xxxxxx	xxxxxx
х	xxxxxx xxx xxx	xxxxx	xxxxx	xxxxxx	xxxxx
Х	xxxxx xxxxxxxx	xxxxx	xxxxx	xxxxxxx	xxxxxx
XX	xxxxx xxxx	xxxxx	xxxxx	xxxxxx	xxxxxx
XX	xxxxxx xxxxxxxx	xxxxx	xxxxx	xxxxxxx	xxxxxxx
XX	xxxxxxxx	xxxxx	xxxxx	xxxxxxx	xxxxxx
XX	xxxxxx xxxxxxxx	xxxxx	xxxxx	xxxxxxx	xxxxxxx
XX	xxxxx xxxxx	xxxxx	xxxxx	xxxxxxx	xxxxxx
XX	xxxxx xxxxx	xxxxx	xxxxx	xxxxxxx	xxxxxx
XX	xxx xxxx	xxxxx	xxxxx	xxxxxxx	xxxxxx
XX	xxxxxxx xxxxxxx	xxxxx	xxxxx	xxxxxx	xxxxxx
XX	xxxxxxx xxxxx	xxxxx	xxxxx	xxxxxxx	xxxxxxx
XX	xxxxxx xxxx	xxxxx	xxxxx	xxxxxxx	xxxxxxx
XX	xxxxxxxx xxxxxx	xxxxx	xxxxx	xxxxxx	xxxxxx
XX	xxxxxxx	xxxx	xxxxx	xxxxxx	xxxxxx
XX	xxxxxxxx xxxxxx	xxxx	xxxx	xxxxxx	xxxxxx
XX	xxxxxx xxxxxxx	xxxx	xxxx	XXXXX	XXXXXX
XX	xxxxxx xxxxx	xxxx	xxxxx	XXXXXXX	XXXXXXX
XX	xxxxxxx xxxxx	xxxx	xxxx	XXXXXXX	XXXXXX
XX	xxxxxxxx xxxxxxxxx	xxxx	XXXX	xxxxxxx	xxxxxx

XX	xxxxxx xxxxxx	xxxx	xxxx	XXXXXX	xxxxxx
xx	xxxxxx xxxxxx	xxxx	xxxx	xxxxxx	xxxxx
	XXXXX	xxxxxx	xxxxxxxx	xxxxxx	xxxxxx

Source: Financial reports of the related companies & CCM

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2.5 Nanjing Red Sun Co., Ltd.

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Table 2.5-1 Major financial performance indicators of Nanjing Red Sun, million USD

xxxx	xxxx	xxxx	YoY change
xxxxx xxxxxxx	xxxxxx	XXXXXX	xxxxxxx
XXX XXXXXX XXXXXXXXXX XX XXXXXX XXXXXX XX XXX XXXXXX	xxxxxx	xxxxxx	xxxxxxx
xxxx	XXX XX XXXX	XXX XX XXXX	xxxxxx
xxxxx xxxxxx	xxxxxxx	xxxxxxx	xxxxxx
XXX XXXXXX XXXXXXXXXX XX XXXXXX XXXXXX XX XXXX	xxxxxx	xxxxxx	xxxxxx

Note:All changes above are based on RMB. Source:Nanjing Red Sun's financial reports

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2.10 Suli Co., Ltd.

According to the XXXX annual report released on XX April, Suli Co., Ltd. (Jiangsu Suli, Stock Code: XXXXXX) raked in a total of USDXXX.XX million (RMBX.XX billion) in the year, a yearly decrease of XX. XX%; the company's net profit attributable to the equity holders tumbled XX.XX% YoY to USDX.XX million (RMBXX.XX million), and the cash flow generated from operating activities halved to USDXX.XX million (RMBXXX.XX million), down by XX.XX% YoY, with a gross margin falling by X.XX percentage points from XX.XX% in XXXX to XX.XX%.

On the whole, Jiangsu Suli maintained a steady growth in sales of pesticide products, yet the business performance in XXXX suffered a decline. This was mainly attributed to geopolitical tensions and continued rising interest rates in the US and Europe amid high inflation, which drastically depressed the global end demand. Concurrently, the global pesticide distributional channels remained in a stage of inventory clearance, leading to a persistent downtrend of pesticide prices, in which Jiangsu Suli's key products and intermediates were no exception. Specifically, the gross profit margins for azoxystrobin TC, chlorothalonil TC, decabromodiphenyl ethane and hydrogen bromide have seen a substantial dip. Following a significant downturn in their sales prices from the final quarter of XXXX, these products have remained at a low ebb throughout XXXX, with the rate of decrease in their average selling price exceeding that of the raw material costs.

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2.14 Lianhe Chemical Technology Co., Ltd.

On XX April, XXXX, Lianhe Chemical Technology Co., Ltd. (Lianhetech, Stock Code: XXXXXX) released its annual report for XXXX. During the reporting period, the company achieved an operating income of USDXXX.XX million (RMBX.XX billion), down by XX.XX% YoY; the net loss attributable to shareholders of the listed company was USDXX.XX million (RMBXXX.XX million), slumping by XXX.XX% YoY.

In the report, Lianhetech stated that the decrease in operating revenue was attributed to the unpredictability of external environments such as the Russia-Ukraine conflict that began in HX XXXX, which pushed the industrial players to adjust their supply chain strategies, primarily focusing on stockpiling inventory. As the global environment became more stable since XXXX, the stability of supply chains improved, and market confidence in supply picked up, companies in the industry once again adjusted their inventory strategies, moving towards low inventory or just-in-time inventory operations in the plant protection business. As a result, the company's plant protection business saw a reduction in orders and sales for commercial products compared to the previous year.

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2.16 Hailir Pesticides and Chemicals Group Co., Ltd.

On XX April, Hailir Pesticides and Chemicals Group Co., Ltd. (Hailir Group, Stock Code: XXXXXX) released the annual report of XXXX, disclosing a YoY drop of X.XX% in revenue, which amounted to USDXXX.XX million (RMBX.XX billion) in total. In contrast, the net profit attributable to the equity holders of the listed company secured a X.XX% YoY increase, reaching USDXX.XX million (RMBXXX.XX million), with a gross profit margin hitting XX.XX%, up by X.XX and X.XX percentage points from XX.XX% in XXXX and XX.XX% in XXXX, respectively.

The decrease in income mainly stemmed from significant declines in pesticide prices, despite the increase in sales volume. The strong profitability of prothioconazole products and their increased shares of total sales helped to lift the overall gross profit margin. In addition, gains from currency exchange have also bolstered the company's financial performance.

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2.17 Jiangsu Yangnong Chemical Co., Ltd.

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Table 2.17-1 Major financial performance indicators of Jiangsu Yangnong, million USD

xxxx	xxxx	xxxx	YoY change
xxxxx xxxxxxx	xxxxxxx	XXXXXXXX	xxxxxxx
XXX XXXXXX XXXXXXXXXX XX XXXXXX XXXXXX XX XXX XXXXXX	xxxxxx	xxxxxx	xxxxxx
xxxx	XXX XX XXXX	XXX XX XXXX	xxxxxx
XXXXX XXXXXX	xxxxxxx	xxxxxxx	XXXXX

Note:All changes above are based on RMB. Source:Jiangsu Yangnong's financial reports

2.18 Anhui Guangxin Agrochemical Co., Ltd.

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Table 2.18-1 Major financial performance indicators of Anhui Guangxin, million USD

xxxx	xxxx	xxxx	YoY change
xxxxx xxxxxxx	xxxxxx	xxxxxxx	xxxxxx
XXX XXXXXX XXXXXXXXXX XX XXXXXX XXXXXX XX XXX XXXXXX	xxxxxx	xxxxxx	xxxxxx
xxxx	XXX XX XXXX	XXX XX XXXX	xxxxxx
xxxxx xxxxxx	xxxxxxx	xxxxxxx	xxxxxx
XXX XXXXXX XXXXXXXXXX XX XXXXXX XXXXXX XX XXXX	xxxxxxx	xxxxxxx	xxxxx

Note:All changes above are based on RMB. Source:Anhui Guangxin's financial reports

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2.21 Sichuan Hebang Bio-technology Co., Ltd.

Sichuan Hebang Biotechnology Co., Ltd. (Sichuan Hebang, Stock Code: XXXXXX) achieved an annual income of USDX.XX billion (RMBX.XX billion) in XXXX, a YoY decrease of XX.XX%. Its net profit attributable to shareholders was USDXXX.XX million (RMBX.XX billion), plunging by XX.XX% YoY. The sluggish performance resulted from decreasing market prices of PMIDA and glyphosate, the company's main products, which have seen weak demand in XXXX.

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2.22 Shandong Cynda Chemical Co., Ltd.

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Table 2.22-1 Major financial performance indicators of Shandong Cynda, million USD

XXXX	xxxx	xxxx	YoY change
xxxxx xxxxxxx	xxxxxx	XXXXXX	xxxxxx
XXX XXXXXX XXXXXXXXXX XX XXXXXX XXXXXXX	xxxxxx	xxxxx	xxxxxxx
XXXX	XXX XX	XXX XX XXXX	xxxxxx
xxxxx xxxxxx	xxxxxx	xxxxxx	xxxxxx
XXX XXXXXX XXXXXXXXXX XX XXXXXX XXXXXXX	xxxxxx	xxxxxx	xxxxxx

Note:All changes above are based on RMB. Source:Shangdong Cynda's financial reports

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2.27 Sino-Agri Leading Biosciences Co., Ltd.

Against an adverse situation where the industry was in the downturn, Sino-Agri Leading Biosciences Co., Ltd. (Sino-Agri Leading, Stock Code: XXXXXX) reported a total revenue of USDX.XX billion (RMBXX.XX billion) in XXXX, down by XX.XX% YoY. Nonetheless, its net profit attributable to shareholders realised a YoY growth, up by X.XX% YoY to USDXX.XX million (RMBXXX.XX million). The gross profit margin also increased, witnessing a minor YoY hike of X.XX percentage points to X.XX%, compared with X.XX% in XXXX. These were because of the company's improvement in refined management level and enhancement in technical service capability, which kept the sales volume on the rise.

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